Pick ONE process. Answer yes/no honestly. 8+ yes answers = strong candidate; 5-7 = pilot with care; below 5 = redesign the process first.

Process profile

- [ ] The process is high-volume and repetitive.
- [ ] The steps are rules-based and predictable.
- [ ] Inputs are digital (not paper or phone-only).
- [ ] Exceptions are rare and well understood.
- [ ] The process has measurable cost or delay pain.
- [ ] Data needed is available and structured.
- [ ] Stakeholders agree on what 'good' looks like.
- [ ] A human can review edge cases (human-in-the-loop).
- [ ] Success can be measured in 90 days.
- [ ] The team will adopt the new workflow.

Red flags - do NOT automate yet

- [ ] The process itself is broken or undefined.
- [ ] Requirements change every week.
- [ ] No one owns the outcome.
- [ ] The ROI depends on headcount reduction alone.

Next step: bring your top 3 candidates to a free AI Strategy Session at evolvexzone.com/contact - we will help you pick the right first pilot.